

LEAPFROG YOUR BUSINESS AND YOURSELF!

**Leapfrog your Business &
Increase Your Sales by 30-40%**

Call +65 6524 4973
Email marylen@ctsolutionsglobal.com



**LIMITED SLOTS
REGISTER TODAY!**

June 7 - 9, 2019 from 8:00 am - 5:00 pm , Manila, Philippines | *Early bird expires April 26, 2019*
November 1 - 3, 2019 from 8:00 am - 5:00 pm , Jakarta, Indonesia | *Early bird expires September 20, 2019*



FACILITATOR:

JOJO APOLO,
Asia's Revenue Breakthrough Leader

NLP EMPOWERMENT FOR YOU

Congratulations! I'd like to honor you because downloading this file tells me that you are geared toward growth, excellence and innovation. You believe in investing in people development and would like to go beyond standard development modules for its people, and envision your people and yourself to become enablers and initiators who can breakthrough limits. Naturally, we can achieve this by eliminating limiting beliefs, better collaboration across sales – operations – finance and create a mindset of achieving more than the targets set.

After personally experiencing the power of NLP, the management realized its potential to empower its people to greater heights because NLP is the art and science of excellence, derived from studying how top people in different fields obtain their outstanding results. The skills can be learned by anyone to improve their effectiveness both personally and professionally. Therefore, learning NLP is practical. It is a set of models, skills and techniques for thinking and acting effectively in the world - which is why we are very pleased to have you attend the NLP public training-workshop

"LEAPFROG YOUR BUSINESS & YOURSELF"

This training module uses the "SERVICE" acronym to help create a mindset for breakthrough selling, operations and finance collaboration. Developed from extensive research zeroing in on the mindset of the top performing 25 of 1,700 salesmen from a 1 billion US dollar FMCG company and induced with the powerful concepts of NLP and implemented successfully in a number of companies makes the program comprehensive, tried and tested with results and therefore effective.

SEMINAR-WORKSHOP INVESTMENT

3 Day Seminar-Workshop with Basic Practitioner's NLP Certification

Inclusive of:

- NLP Basic Practitioner International Certification from the USA
- 3 webinar coaching sessions after the 3-day seminar in AIM
- Leapfrog Activity Workbook
- Jojo Apolo's "7 Steps: New Breakthrough Selling Advantage" book

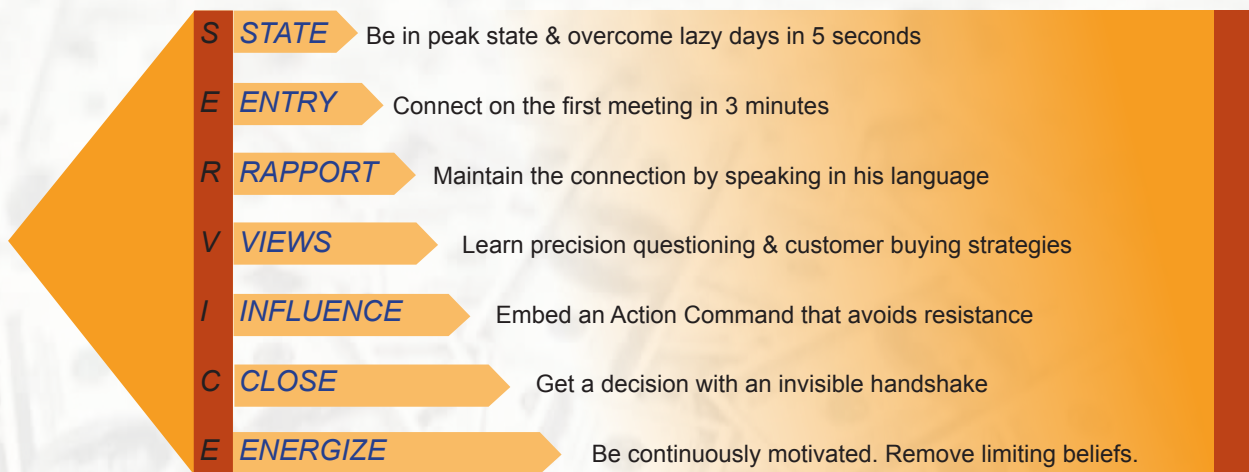
NLP Topics Covered

- NLP - How our mind works?
- Rapport, establishment & maintenance of
- Pacing & Leading (sensory-based experience)
- Calibration (sensory-based experience)
- Representational systems (predicates & accessing cues)
- Anchoring (VAK)
- Anchoring Techniques (contextualised to the field of application)
- Ability to shift consciousness to external or internal, as required by the moment's task

This event is organised by:

CTSOLUTIONS
Customizing Business Success

SUMMARY OF "SERVICE" ACRONYM



STATE MANAGEMENT

You will learn how to motivate yourself and overcome lazy days in 5 seconds. Create compelling and achievable goals - how often do you currently succeed in setting goals? Learn the magic of how to get to what you want. Recognize the importance of the Body-Mind Connection and how your thoughts create your results in life and career. Master your emotions, anytime, anywhere - be relaxed, confident, happy, and passionate, or feel any emotion desired, when needed. Emotions drive decisions, and wouldn't you like to be able to be in peak performance anytime? Learn powerful visualization strategies. How would it be for you to visualize and create future events that are so desirable that you are simply compelled to succeed? Moreover, you will learn the 3 prerequisites required to achieve your goals.

ENTRY

You will learn the secrets of instant rapport - connect with others at a deep emotional level in 3 minutes or less. Learn the 3 hidden ingredients to succeed anytime, anywhere. Apply non-verbal communication to positively influence people in all kinds of situation to create win-win outcomes.

RAPPORT

Then you will learn the tools on how to communicate to people in a manner they would understand you and how to communicate directly to their unconscious mind to shake their problem state. You gain conversational mastery and how to induce powerful & empowering states in those around you through the way you arrange your conversations.

VIEWS

Next you will learn the tools on how to understand the issues that people as well as you might have, their Model of the World which is essential in selling and collaborating within sales, operations and finance. You understand how individuals, such as your family clients, customers, and employees process information and how they structure their thoughts - through only a few sentences, and careful observation. Therefore, you will be able to coordinate, influence others and even change their life because you address them at the deepest level. Learn the power of precision questions. Sometimes we achieve outcomes in conversations, and sometimes, we don't. But every single word someone says is uttered with particular reason. Learn to listen purposefully and then asked carefully placed questions to gain the power to get behind the meaning of what really is meant.

INFLUENCE

Practice hypnotic language patterns with volition to achieve win-win outcomes. Learn to manage verbal and non-verbal communication as a crucial pathway to success. Learn how to use language purposefully and powerfully to stir the thoughts of anyone in the direction of your desire to a positive outcome. Note as you use this technique of embedding an action command, we invite you to learn and explore and to use these powerful ideas with integrity and respect for yourself and others, to create more choice and happiness in your customers and co-employees and even personal relationships.

CLOSE

Objections occur at all levels between sales and customers as well as internally between sales and operations, finance and sales or operations and finance. Therefore, you will understand and learn why do we do what we do? Elicit inner strategies that determine our life. Everybody acts differently in certain situations - but there are ways to identify and influence an individual's unique strategy - and you will learn that too. You will handle objections from anyone by giving an invisible handshake and be able to diffuse a potentially deal-breaking situation. You manage meetings, negotiations, and sales situations the way you want it. NLP provides clear pathways to success in these situations so that you never again waste your time in inefficient ways.

ENERGIZE

Finally, you will learn the tools on how to make lasting changes in people you want to help as well as lasting changes for yourself. Eliminate limited decisions, expressed in sentences such as "I cannot present", "I cannot sell", "I will never be the leader I want to be", "I cannot exercise." After their elimination, just imagine you can...Overcome procrastination through easy-to-apply techniques - nearly everybody procrastinates, but there are ways to get over with it, once and for all!

Overcome and manage negative emotions, such as anger, fear, doubt, guilt, frustration and more. These negative emotions hold us back and create feelings such as inadequacy. But there are ways to get rid of this emotional baggage, now, to ultimately become calmer and relaxed when tackling your future challenges!

FACILITATOR PROFILE



JOJO APOLO,

Asia's Revenue Breakthrough Leader

His passion is to help people and businesses get what they want by teaching Subconscious Intelligence with Neuro-Linguistic Programming (NLP). He managed major FMCG companies in Indonesia and start-ups in the brink to become profitable. He developed the New Breakthrough Selling Advantage for Sales Professionals using NLP that has resulted in doubling a business from USD 500 million to USD 1 billion in 3 years. He established a 500,000 direct outlet coverage via 300 distribution networks with real-time sales & stock systems. He pioneered the use of IPAD's for salesmen, use creative "Quantum Sales" games.

He has given numerous seminars on sales, personal & spiritual development in Southeast Asia. He is a certified Master Practitioner and Trainer of NLP from NLP Academy, UK under John Grinder co-creator of NLP. He spearheads the REFORM program for Drug Rehabilitation across the Philippines in cooperation with the Department of Health and numerous religious organizations. He is the author of the book "Be Free from Painful Memories and Traumas in 30 minutes, 7-Step New Breakthrough Selling Advantage, i-Thrive: 7 Keys to a Fruitful Life and co-author with Dr. Romy Paredes of Awaken the Doctor in You.

REGISTRATION

Course Title	Number of Days	EARLY BIRD expiry: 26 April (Philippines) 20 September (Indonesia)	Regular Price
June 7-9, 2019 Philippines	3 Days	SG\$ 1,128	SG\$ 935
November 1-3, 2019 Indonesia	3 Days	SG\$ 1,128	SG\$ 935

DELEGATE DETAILS

1 Name (Mr/Ms) _____
Job Title _____
E-mail _____
DID _____ Mobile: _____

2 Name (Mr/Ms) _____
Job Title _____
E-mail _____
DID _____ Mobile: _____

PAYMENT DETAILS - INDONESIA

Registration will only be confirmed upon receipt of payment. See below Singapore Dollar Account Details for bank transfer:

Beneficiary Name: Customized Training Solutions Pte. Ltd
Beneficiary Bank Account No: 003-940925-7
Bank Name: DBS
Bank Address:
DBS Bank Ltd.
12 Marina Boulevard, DBS Asia Central
Marina Bay Financial Centre Tower 3, Singapore 018982
Bank Code: 7171 Branch Code: 003
Swift Address: DBSSSGSG

PAYMENT DETAILS - PHILIPPINES

Thus event is managed by our Philippine Office Representative below:

Business name: M. E. Ramos Training Services
DTI Certificate Number: 03902002
Business Registration Permit Number: 2974
BIR Registration Number: 1RC0000857783
TIN Number: 232-639-586-000
Tel: +632-3989480
E-mail: erleen@ctsolutionsglobal.com
Cell: +63 -9152526032

Registration will only be confirmed upon receipt of payment. Bank transfer details as seen below:

Banking details:
Bank: BDO Unibank, Inc.
Branch: SM City Bicutan
Account number: 001520878387
Swift Code or Routing Number: BNORPHMM
or
Bank: Bank of the Philippine Islands
Branch: Bicutan
Account number: 008153055921
Swift Code or Routing Number: BOPIPHMM